

SEC/LODR/155/2024-25

24.07.2024

The Manager
The National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051

The Manager
Department of Corporate Services
BSE Limited,
Phiroze Jeejeebhoy Towers,
Floor 25, Dalal Street, Mumbai- 400 001

Ref.: Scrip Symbol: FEDERALBNK/Scrip Code: 500469

Dear Madam/ Sir,

Sub: Investor Presentation

In continuation of our earlier intimation vide letter SEC/LODR/153/2024-25 dated July 24, 2024, on aforesaid subject pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the revised investor presentation on the Unaudited Financial Results for the quarter ended June 30, 2024.

The same is also being made available on the Bank's website, https://www.federalbank.co.in/financial-result

This is for your information and records.

Yours faithfully,

For The Federal Bank Limited

Samir P Rajdev Company Secretary

Encl: as above









Disclaimer

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Except for the historical information contained herein, statements in this release which contain/may contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. The Federal Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



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Consistently delivering robust growth and sustained profitability...



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Net advances:

1,83,487

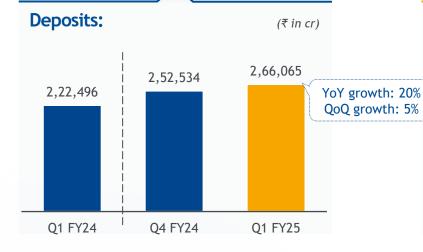
Q1 FY24



Profitability:

PROFITABILITY

■ RoE* (%) ■ RoA* (%)



- ✓ The resident savings book grew by 4.3% on a QoQ basis.
- ✓ Core deposits form 98% of total deposits.
- ✓ Avg. deposits grew by 7.1% on a QoQ and 20.6% on a YoY basis.



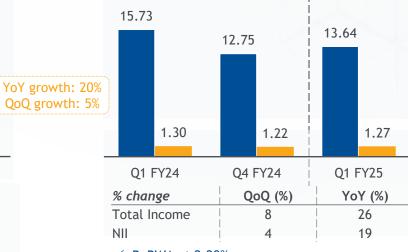
✓ Business Banking book# up by 20.5% YoY

Q4 FY24

2,09,403

- ✓ CIB^{1 #} grew by 12.2% YoY
- ✓ CoB² # grew by 23.7% YoY
- ✓ CV/CE^{3 #} up by 51.7% YoY
- ✓ Gold loan up by 31% YoY





- ✓ RoRWA at 2.29%
- ✓ Profit per employee at ₹ 26.54 lakh
- ✓ Business per employee at ₹ 31.91 Cr.

Consistently delivering improvement

^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.



Highest ever Quarterly Net Profit of ₹ 1,010 Cr Highest ever Operating Profit of ₹ 1,501 Cr, grows 35% on a QoQ basis

(₹ in cr)

2,20,807

Q1 FY25

Sustained business momentum

^{*}Annualized

¹Corporate and Institutional Banking

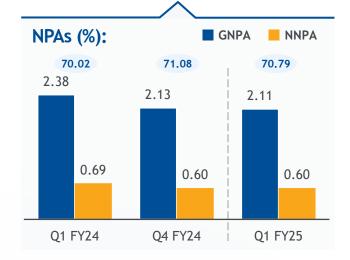
²Commercial Banking

³Commercial Vehicle/ Construction Equipment finance

... while maintaining asset quality and expanding distribution capabilities



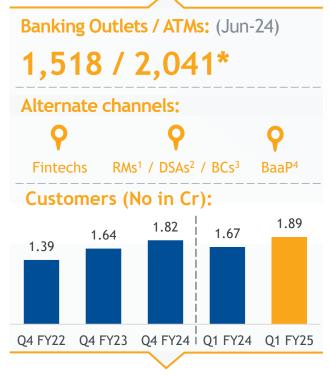




- ✓ GNPA improves by 27 bps on a YoY basis.
- ✓ NNPA improves by 9 bps on a YoY basis.
- ✓ PCR (incl TWO) stands at 82.06%
- ✓ Collection Efficiency maintained: Recoveries & Upgradations of ₹206 Cr

Asset quality - stable and improving





Multi-pronged approach to distribution



Remarkable Balance Sheet Growth

Deposit Growth stands at 5.36% QoQ Net Advance growth stands at 5.45% QoQ

Both CV/CE and MFI book crosses 3700 cr.

CV/CE book grows 51.73% YoY MFI book grows 107.24% YoY

Gold loan book crosses 27000 cr.

Grew by 31.08% on a YoY basis.

Net Worth crosses 30,000 Crs

Net Worth of your bank stands at Rs.30300.84 Crs.

Fee Income grows to Rs. 652.48 Crs. Grows at 21.87% YoY

Strong democratic growth across verticals



Provision Coverage ratio

*Including Cash Recyclers and Mobile ATMs ¹Relationship Managers ²Direct Selling Agents ³Business Correspondents ⁴Bus as a Platform



As per RBI's Master Direction on Bank's investment valuation, ₹ 412.51 Cr increase in reserves as on 30th June'24.

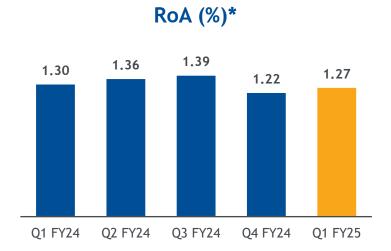


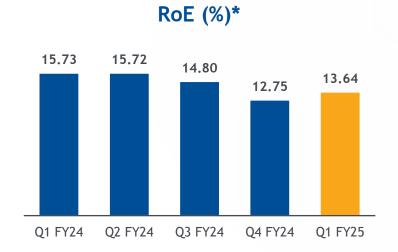
Key ratios

NIM holds steady at 3.16% amidst intense deposit growth, with ROA and ROE showing sequential QoQ improvement.



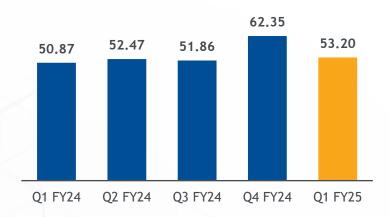
YOUR PERFECT BANKING PARTNER

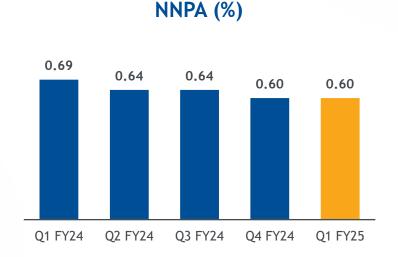






Cost to income ratio (%)





Cost of Deposits, Cost of Funds, Yield on Advances (%)

9.21	9.35	9.37	9.48	9.43
5.42	5.63	5.80	5.97	5.90
5.32	5.52	5.73	5.90	5.84
Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25



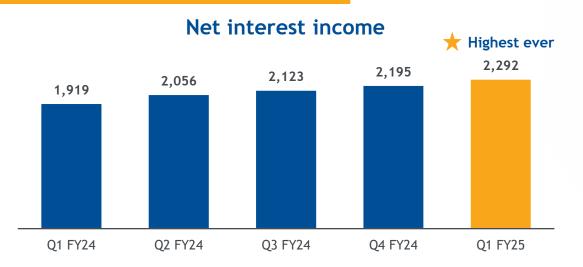
Key P&L parameters

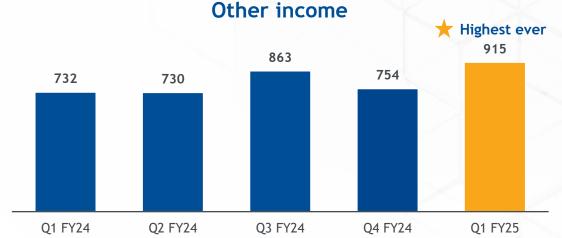
Achieved highest-ever Net Interest Income, complemented by a 21.87% YoY surge in Fee Income

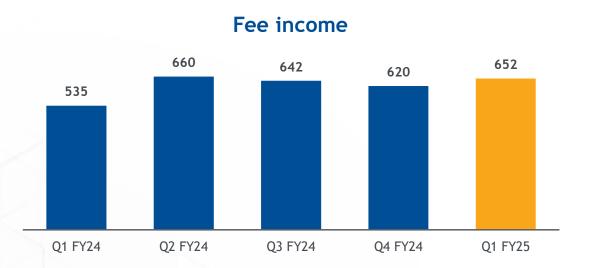


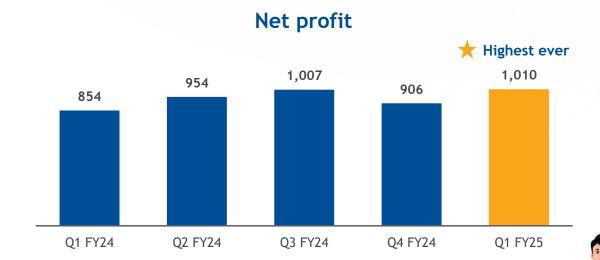


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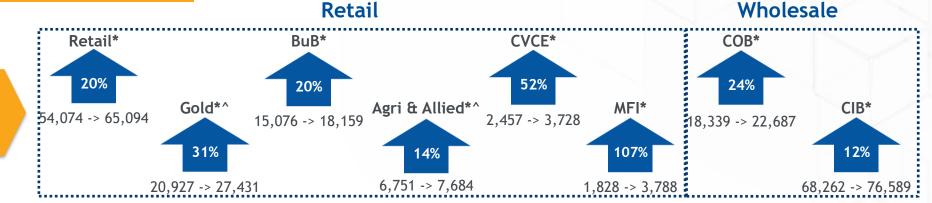


Highest ever Quarterly Net Profit of ₹ 1,010 Cr Highest ever Other Income of ₹ 915 Cr

Comparison: Y-o-Y





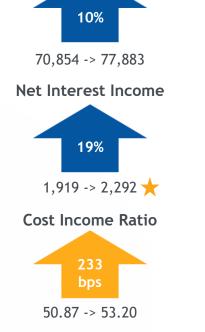


Deposits

Advances

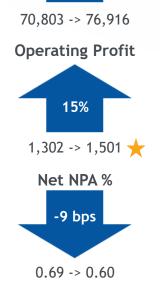
Performance

Ratios



CASA





NRE Deposits

9%



2.38 -> 2.11



[#]Excluding TWO

^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.

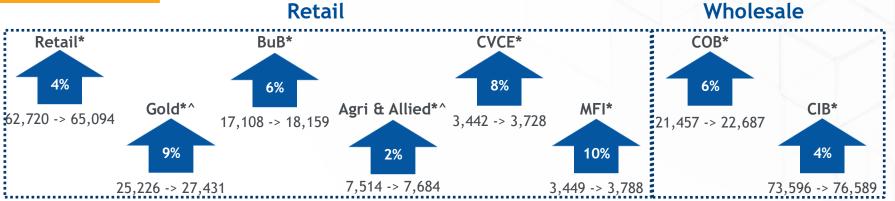
[^]Gold loans business vertical has been carved out by separating Retail Gold loans and Agri Gold loans from Retail and Agri vertical respectively

Comparison: Q-o-Q

₹ in cr



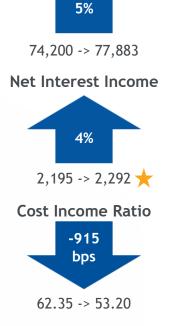




Deposits

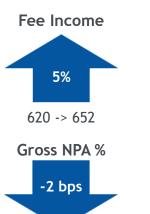
Performance

Ratios



CASA

CASA Ratio -11 bps 29.38 -> 29.27 Fee Income



2.13 -> 2.11



NRE Deposits







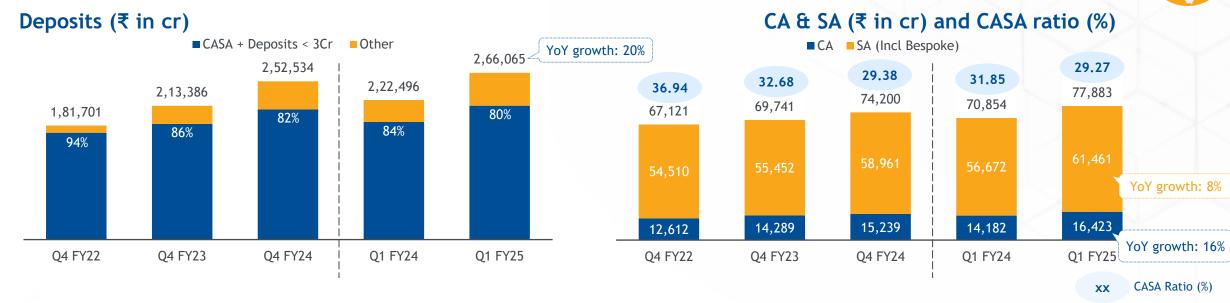
[#] Excluding TWO

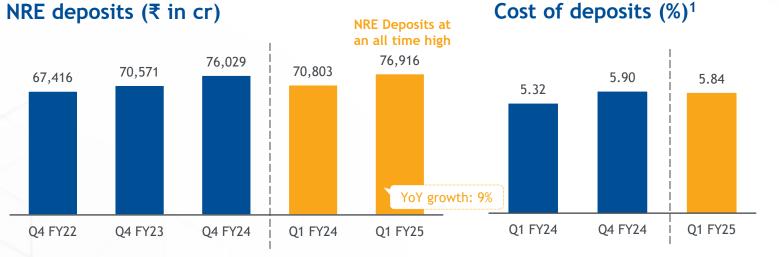
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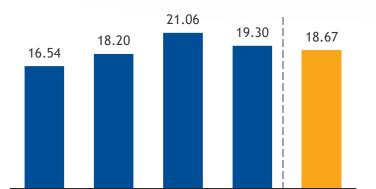
Liability trends

Cost of deposits contracts while maintaining an impressive 5.36% QoQ growth









FY22

FY23

FY24*

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Remittance Market share (%)²

FY20

FY21

10

^{*} For full year FY24

¹ Annualise

² Market share calculated based on (i) Federal Bank's remittances data, and (ii) Preliminary data from RBI report on balance of payment (Statement II: Standard Presentation of India's Balance of Payments)

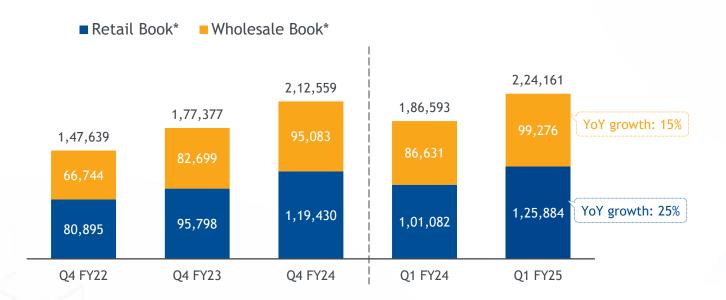
Credit portfolio distribution

Retailization of the portfolio continues with higher growth in Retail Book.

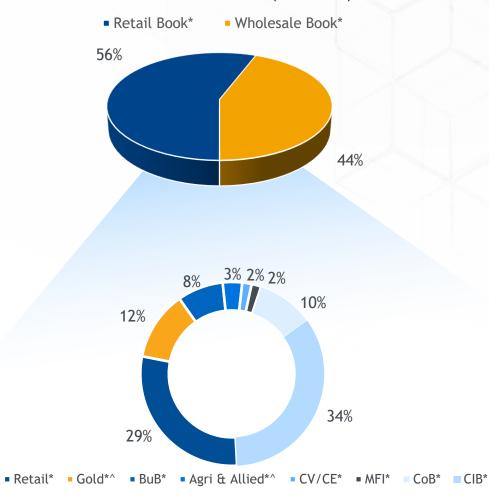


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Gross Advances (₹ in cr)



Gross Advances mix (Jun-24)

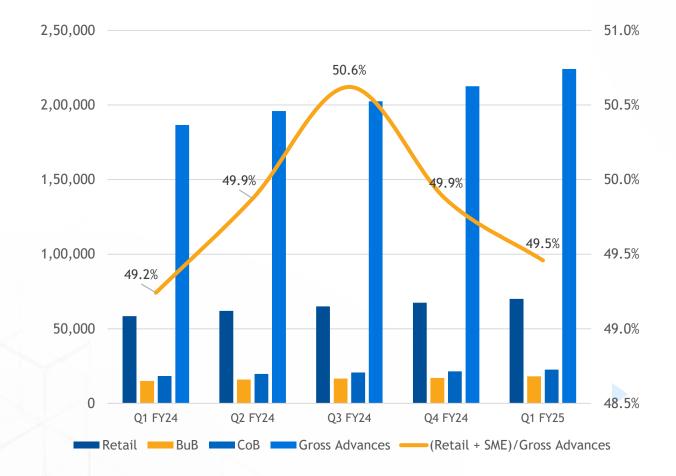


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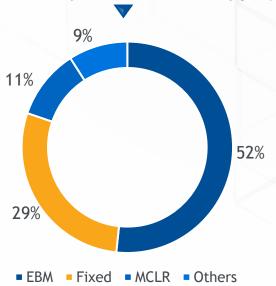
Credit portfolio distribution

Retail & SME as % of loan book (₹ in cr)

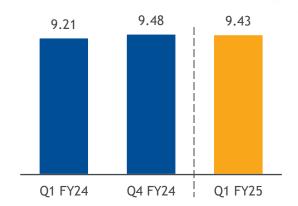




Loan book by interest rate type(%)



Yield on advances (%)



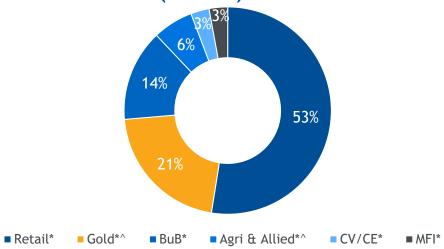


Retail Banking

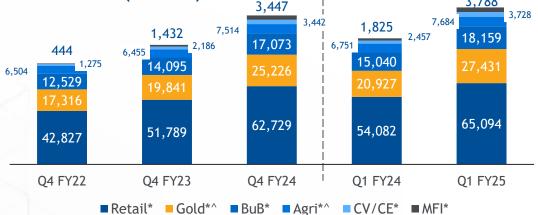
Overall Retail Portfolio crosses milestone figure of Rs. 65,000 Cr.



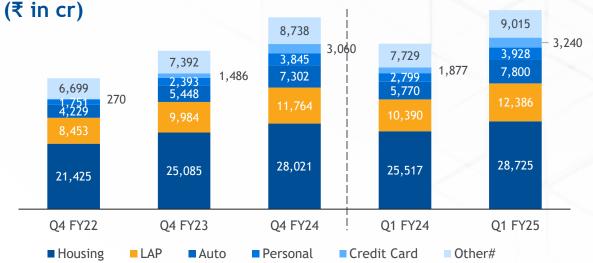




Retail book (₹ in cr)



Retail advances mix (Excl Gold, BuB, Agri, CV/CE & MFI) (₹ in cr)



- CV/CE book grew at 51.73% YoY and 8.32% QoQ
- Retail loans grew at 19.75% YoY and 3.83% QoQ
- BuB loans grew at 20.45% YoY and 6.15% QoQ
- MFI book grew at 107.24% YoY and 9.82% QoQ



^{*}Other includes Staff loans, Retail Assignments, Education loans, AAD/AAS etc

^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.

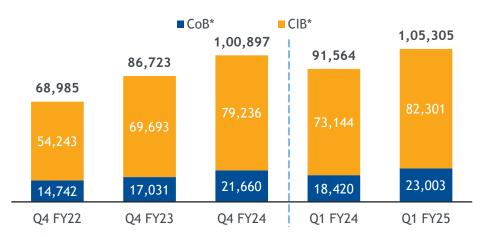
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Wholesale Banking

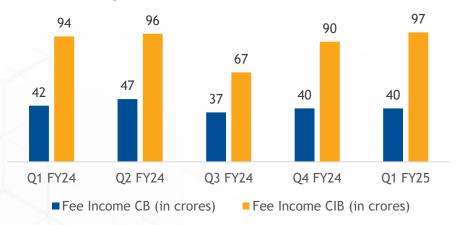
Driving transformative and comprehensive growth



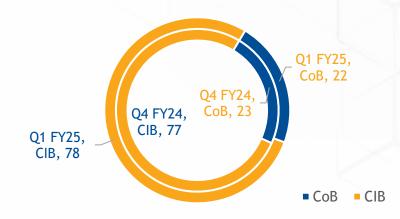
Wholesale portfolio (₹ in cr)



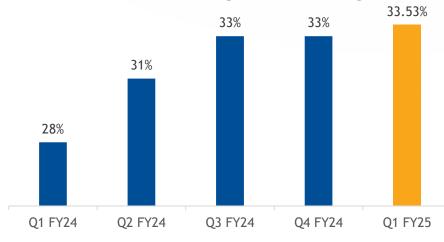
From Lender to Preferred Financial Products partner



Wholesale portfolio mix (Jun-24)



Wholesale Banking Self-Funding level



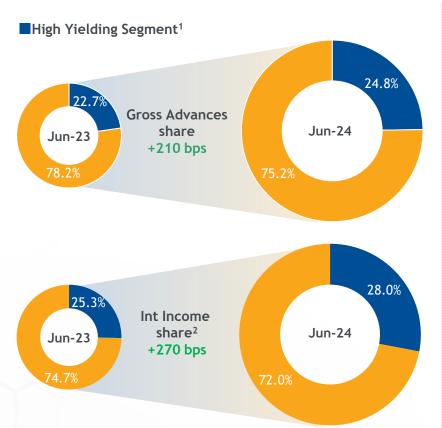
*Credit segments are realigned at the beginning of every FY. Vertical wise advance figures include credit substitutes and do not account for sale via IBPC.

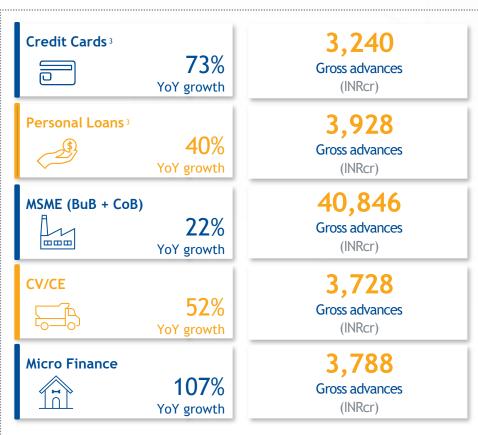


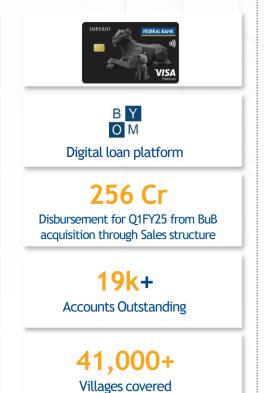


High margin lending products









YoY growth for gross advances as of June-24



¹ High margin lending products: Credit cards, Personal loans, MSME, CV/CE and Micro Finance

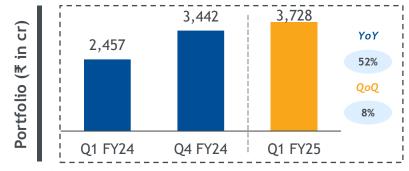
² Int Income = Share of Interest income out of Total Interest Income from Advances

³ Figures show numbers including partnerships

Select high margin lending products







Disbursements:

561_{INRcr} (Q1 FY25)

PSL:

79%

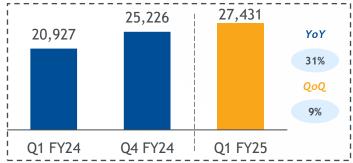


Avg. ticket size:



√ Tie-up with all major OEMs





No of Accounts:

同 ? 15.91L

Tonnage:

66.56%

LTV:

Yield

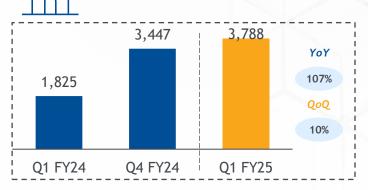
Reach:

Network:

24 BC partners

836 BC outlets

Micro finance



No of Accounts:

10.54L

No of customers:

10.44L⁰00

Women customers

99%



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One of the largest* portfolios among private sector banks.

Asset quality trends

Asset quality continues to remain robust across all segments

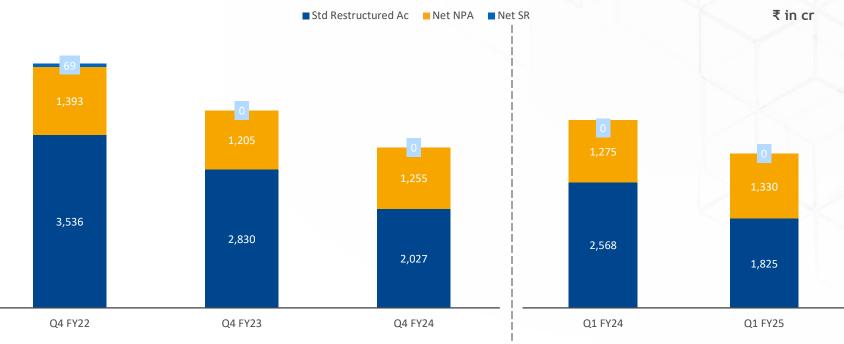
Provision Coverage Ratio maintained at 70.79%

Recovery & Upgradation of ₹206 Cr in Q1

Credit Cost at 0.27 bps for Q1 FY25 (Annualized)

Asset quality steadfastly remains robust across all segments. Lowest GNPA in last 36 quarters





Movement of NPA

Gross NPA as on 31.03.2024	4,529
Add Fresh Slippage	417
Add Increase in Balances in Existing NPAs	7
Deduct Recoveries/ Upgrades/ Reduction in existing NPA/ Sale to ARC	206
Deduct Written Off	9
Gross NPA as on 30.06.2024	4,738

Provisions in Q1

Loan Loss	144
Investment Loss	-3
Standard Accounts	7
Other Purposes	-4
Total Provisions	144

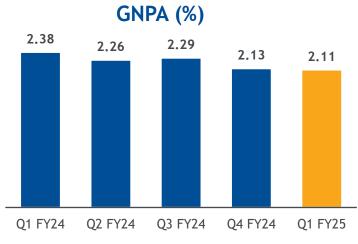


Asset quality trends (cont'd)

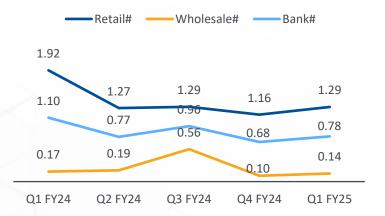


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Slippage rate (%)



NNPA (%)

0.69

0.64

0.60

0.60

0.60

Q1 FY24

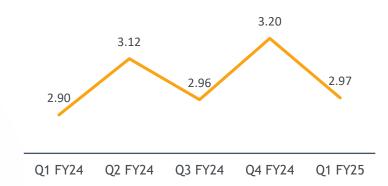
Q2 FY24

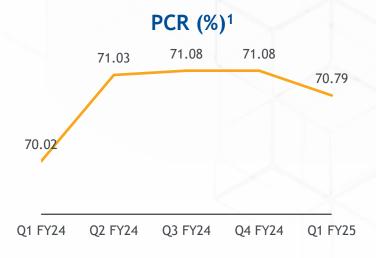
Q3 FY24

Q4 FY24

Q1 FY25

Risk adjusted NIM (%)*





Credit costs (%)*



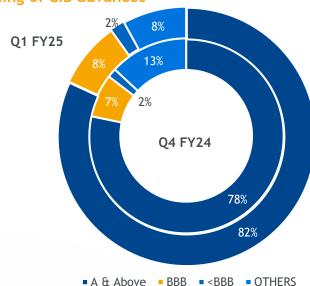


Asset quality - rating distribution



Rating distribution (CIB)

External rating of CIB advances



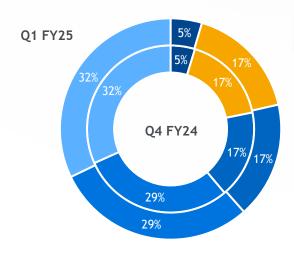
Internal Rating of 'OTHERS'

(Externally unrated CIB from above table)

Rating	Q4 FY24	Q1 FY25
FBR1	8%	3%
FBR2/FBR3	13%	24%
FBR4	14%	12%
Below FBR4 & unrated1	65%	61%

Rating distribution (advances excluding CIB)

Internal rating of advances excluding CIB



• 1) FBR1 • 2) FBR2/FBR3 • 3) FBR4 • 4) FBR5/FBR6 • 5) OTHERS



¹ Includes exempted category (Eg Loans against liquid security). Does not account for sale via IBPC

Fee income / other income



Diversified and granular fee income

₹ in Cr	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	QoQ	YoY
Loan processing fee	158	175	149	186	174	-6% 🔻	10% 📤
Cards	153	175	181	207	191	-7% 🔻	25%
Para banking	27	52	63	56	46	-17% V	71%
Banking commissions & exchanges	65	73	72	70	72	2% 🛕	11% 🔺
General service charges	102	103	118	54	125	130%	22%
Net Profit on Foreign Exchange Transactions	30	82	59	47	 44	-6%	47%
Fee income	535	660	642	620	652	5% 📤	22%
Net Profit on sale of Investments	33	18	154	42	35	-16% V	7% 🛕
Recovery from written off assets, P/L on Revaluation of Investment & Other Receipts	164	52	67	92	227	148%	39%
Total other income	732	730	863	754	915	21% 📤	25%

Capital position

Strong and Robust, bolstered by solid internal generations.

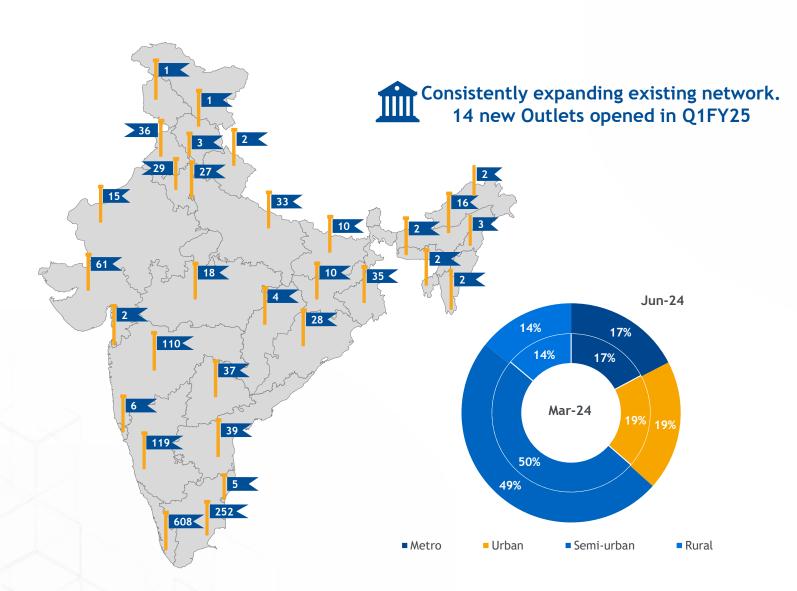


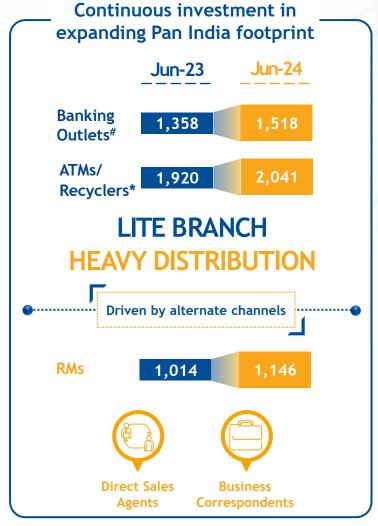
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₹ in Cr	Mar-24	Jun-24
Risk weighted assets		
Credit risk	167,454	177,022
Market risk	7,229	2,629
Operational risk	14,992	17,484
Total RWA	189,675	197,135
Tier-I capital funds	27,707	27,932
Tier-II capital funds	2,889	2,762
Total capital funds	30,596	30,694
CRAR	16.13%	15.57%
Tier-I	14.61%	14.17%
Tier-II	1.52%	1.40%

Distribution: Deriving efficiency from footprint







*Including Cash Recyclers and Mobile ATMs #Includes Extension counters



Innovation through partnerships



Liability Partners











₹ Pine Labs



Instant Digital Loans

Credit Cards







scapia







EMIs and Merchant Payments

Gold Loan and Priority Lending











BharatPe

Cross Border remittance partners

Support Systems













Growth through partnerships



Partners

Growth Share in FY'25

Key metrics

Co-branded credit cards





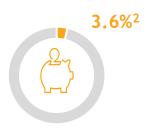




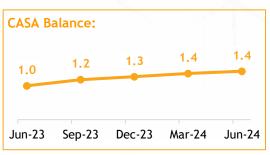
Savings franchise











Personal loans









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YOUR PERFECT BANKING PARTNER

¹ Card programs under CUG ² Share in AMB growth

Digitization as a Multiplier



447

Edu. Institutions onboarded to Fee collection Solution "Careerbook"

19K ₹ cr

Retail Mobile Banking Volume/Month

20K ₹ cr

Corporate Digital
Applications
Volume/Month

94%

transactions
Serviced
Digitally (Retail
+ Corporate)

84%

Of Corporate Txns serviced Digitally

53L

No of unique QR Merchants

332

RPA Process running

550

APIs made available

14L

Active FedMobile Users (Monthly)



Approx 5.4 Lakh queries answered by Feddy in this quarter

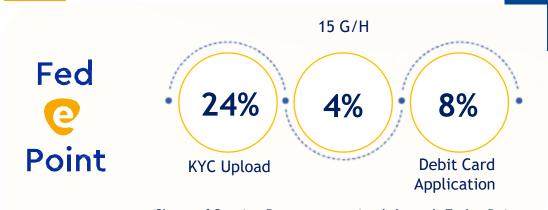








Digital Assistant - Feddy



(Share of Service Requests received through Fed-e-Point for Jun -24)

DIGITIZATION



Note: Data as at Jun-24 unless specified otherwise

Major Initiatives

Persistently pioneering innovation.





Deposit Opening via Feddy:

To open a Deposit via Feddy Channel (WhatsApp), user needs to register on Feddy Registration Portal (if not done earlier) and Channel should be enabled. If user wishes to add nominees to Deposit Accounts, details of people can be saved via Nominee tab in Feddy Registration Portal. These people can be registered as a Nominee at the time of Deposit Opening.

WhatsApp Hub Mob - 9633600800

UPI for Sole Proprietorship Current Accounts



Customers can activate any of the UPI applications available in the market using the primary mobile number of the account, set UPI PIN using the debit card linked to the current account and start making UPI payments.



FedMobile 6.8.0

Major Features released:

- 1.Apply for Debit Card/FlashPay
- 2.Create a UPI Number to transfer or receive funds
- 3. Simplified UPIN Configuration via Aadhar OTP
- 4.Federal Rewards
- 5. Randomized keypad on MPIN Screen

Milestones

WAVE Credit Card

Federal RuPay Wave Credit Card is a digital-only floater card linked to the primary credit Card.



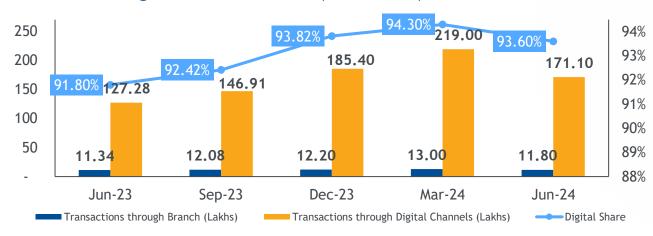
The Federal RuPay Wave Credit Card is designed to enhance UPI transactions. Upon issuance, the card will be automatically enabled for UPI payments, allowing one to link it to popular UPI apps and enjoy seamless and secure transactions.

Digital migration

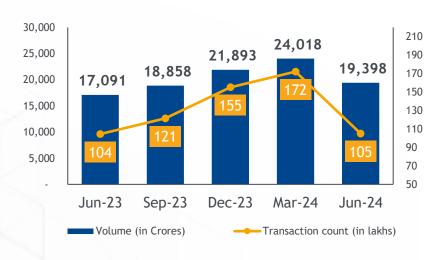
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Branch vs. Digital Transactions (₹ in Lakh)*

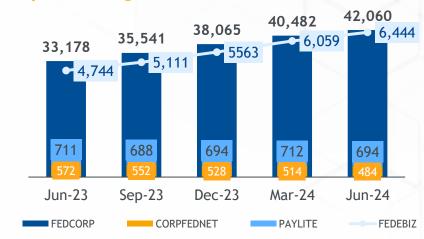


Mobile Banking Volume & Txn Count

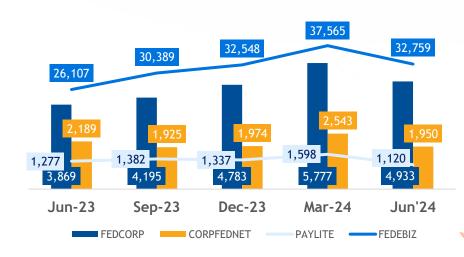


- Digital transactions have seen a 34% YOY growth
- Mobile Banking txn count stands at 105 lakhs
- Digital Share stands above 93% for the month of June-24

Corporate Digital Products - Active Users¹



Corporate Txn Volume (₹ in Cr)



^{*}Month Wise Data

¹Customers who transacted using Corporate digital products during the month

Strengthening our presence in Transaction Banking offerings



Enhanced Adoption of Digital Channels across Corporate Clients

Improving Digital Volumes

More than 16 Lakh API calls recorded in Q1 FY25

Growing eNACH Collections

4.6 times growth in eNACH based digital collection volume as compared to Q1 FY24



Improving Adoption

93.60% of the total transactions are processed digitally in June'24

Growing Trade Solutions

Signed MOUs with two ITFS platforms during this quarter - RXIL & Vayana for cross border trade business.

Adoption of RBI CBDC

Live on RBI led Digital Currency (CBDC) initiative for both retail and wholesale use-cases

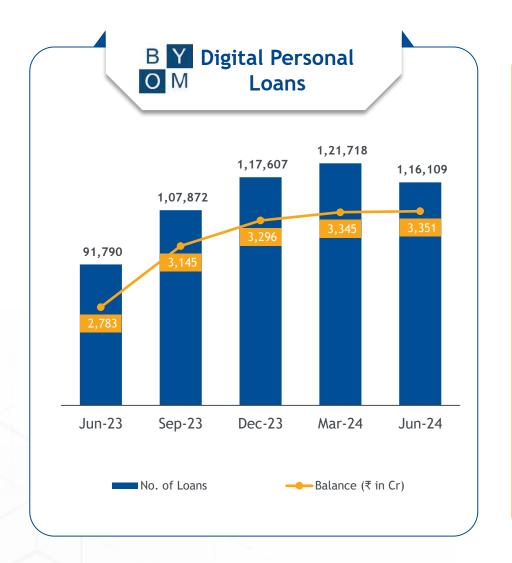
Growth in UPI volumes

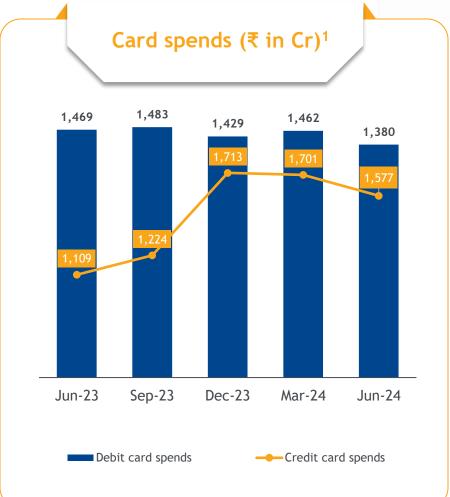
41% growth in overall UPI transaction volume



Digital lending and card spends









Credit Cards - Market share

Cards O/s:

Spends:

1.36%

1.31%

Rank 9 in credit card spends



Debit Cards - Market share

Cards O/s:

Spends:

5.68%

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6.02%

Rank 4 in debit card spends



^{*}Card O/S and Spend data among Pvt Sec Banks, Rank calculated on Spends of Pvt Sec Banks June'24

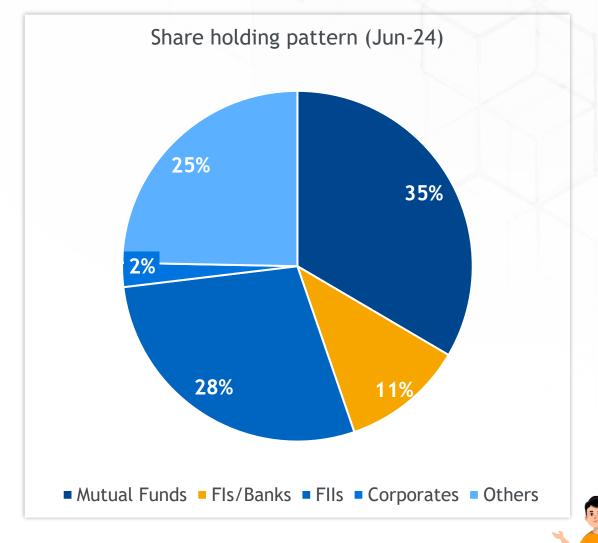
Appendix



Balance sheet & shareholding pattern



₹ in Cr	Mar-24	Jun-24
LIABILITIES		
Capital	487	490
Reserves & surplus	28,607	30,075
Deposits	2,52,534	2,66,065
Borrowings	18,026	21,710
Other liabilities & provisions	8,657	9,632
TOTAL	3,08,312	3,27,971
ASSETS		
Cash & balance with RBI	11,494	16,095
Balances with banks, money at call	7,469	8,767
Investments	60,860	63,832
Advances	2,09,403	2,20,807
Fixed assets	1,020	1,079
Other assets	18,066	17,392
TOTAL	3,08,312	3,27,971



Financials



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₹ in Cr	Q1 FY24	Q4 FY24	Q1 FY25	Q-o-Q	Y-o-Y
Interest income	5,025	5,978	6,331	6%	26%
Interest expenses	3,106	3,783	4,039	7%	30%
Net interest income	1,919	2,195	2,292	4%	19%
Other income	732	754	915	21%	25%
Operating expense	1,349	1,839	1,706	-7%	27%
Total income	5,757	6,732	7,246	8%	26%
Total expense	4,455	5,622	5,745	2%	29%
Operating profit	1,302	1,110	1,501	35%	15%
Total provisions (inc. tax)	449	204	491	141%	10%
Net profit	854	906	1,010	11%	18%

Key Indicators

		Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25
Charabaldar value	Book Value (Per Share in ₹)	105.04	110.70	115.41	119.45	123.80
Shareholder value	EPS (annualized)	16.22	16.57	16.54	14.97	16.60
Granularity	CASA + Deposits < ₹3Cr (% of Total Deposits)	84%	83%	83%	82%	80%
	ROA %	1.30	1.36	1.39	1.22	1.27 🔺
Profitability (Apprentized)	RoRWA %	2.36	2.50	2.49	2.14	2.29 🔺
(Annualized)	ROE %	15.73	15.72	14.80	12.75	13.64 🔺
Efficiency	Cost / Income %	50.87	52.47	51.86	62.35	53.20
Efficiency	Net NPA %	0.69	0.64	0.64	0.60	0.60

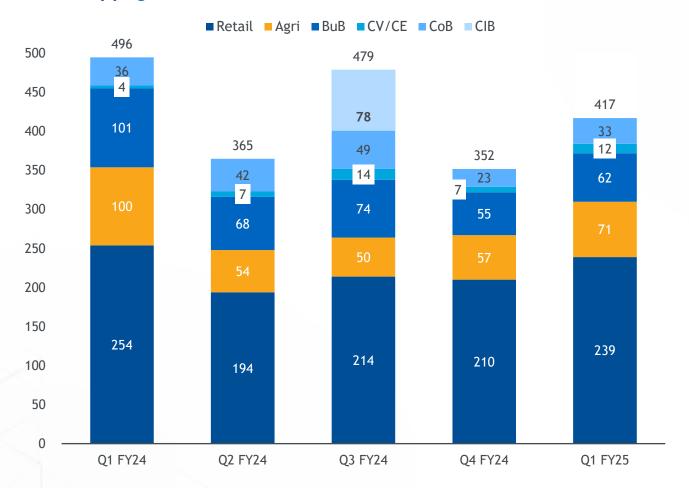
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Fresh slippages break up

₹ in cr



Fresh slippages



NPA Composition

	Q4 FY24	Q1 FY25
Business	NPA	NPA
Gross NPA		
Retail	1,580	1,723
Agri	900	930
BuB	940	954
CV/CE	51	59
СоВ	602	620
Corporate	456	452
Total	4,529	4,738
Net NPA	1,255	1,330

Restructured book

	Q4 FY24	Q1 FY25
Туре	Standard	Standard
Balance	2,027	1,825
Of which Bonds	60	38

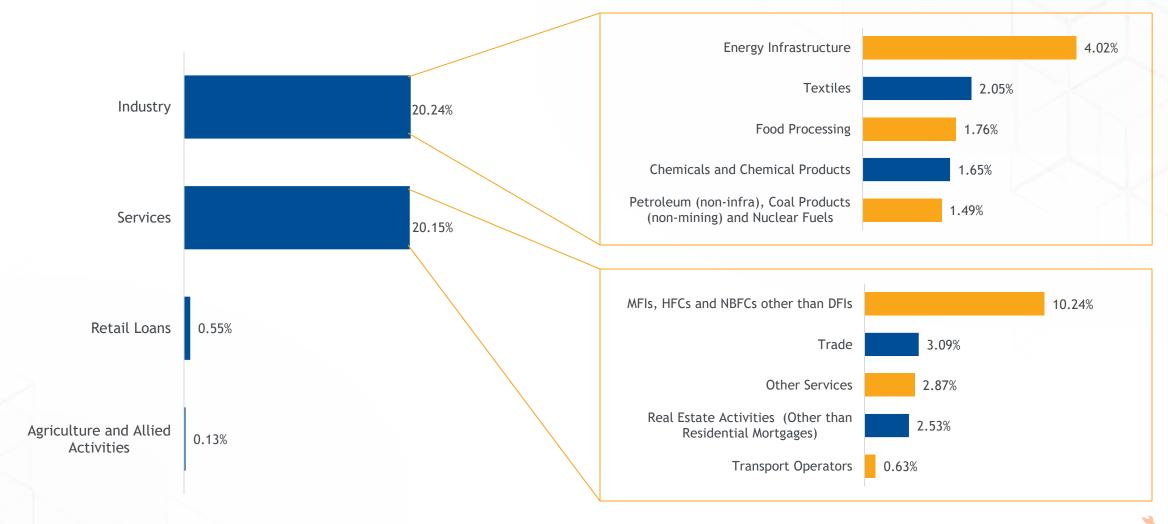


Top Sectors in Wholesale Advance Portfolio



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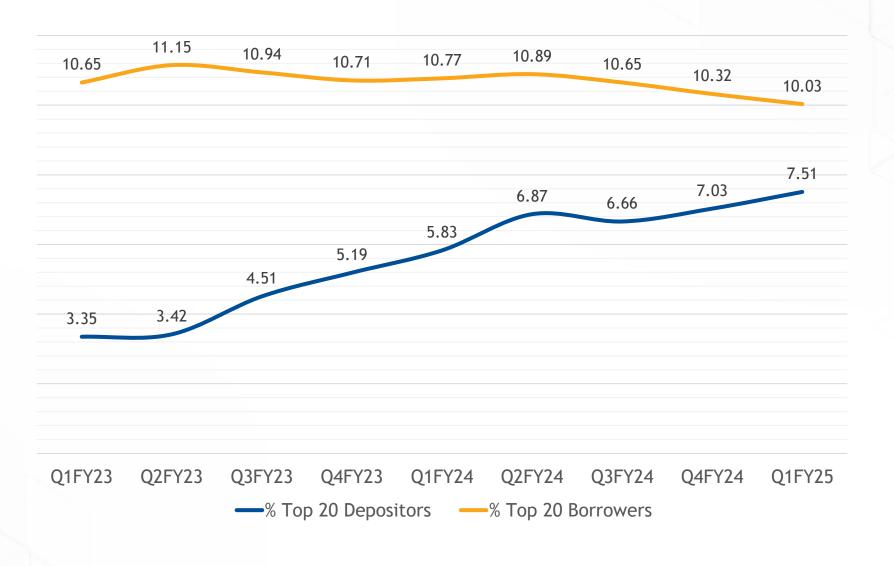
Top Sector wise CB,CIB Balance O/s as a % of Gross Advances (Jun-24)*



Top 20 exposure as a % of portfolio



Top 20 Depositors and Borrowers exposure as a % of total portfolio





Group companies



Fedbank Financial Services

Subsidiary



61.4%

- Marketing Retail Asset Products of the Bank
- Retail Hubs established at major centres all over India
- Separate mechanism established for speedy and dedicated processing of retail loans sourced through this channel



Federal Operations & Services (FedServ)

Subsidiary

100%

- A wholly owned subsidiary company of Federal Bank
- Provides operational & technology-oriented services to Federal Bank
- Located at Bangalore, Visakhapatnam & Kochi

Associate

Designed to deliver excellence in service, mitigation of risk and cost efficiencies

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Subsidiaries & Associates

Ageas Federal Life Insurance Company

Associate

- Bank's Joint Venture Life Insurance Company, in association with Ageas
- Federal Bank holds 26% equity in the J.V.
- Started selling life insurance products from March 2008

26.0%

19.6%

• Provides IB, FI, insurance broking, institutional equities, portfolio & WM services

a equirus

Equirus Capital

Stake owned by Federal Bank as on 31st March 2024



Fedbank Financial Services

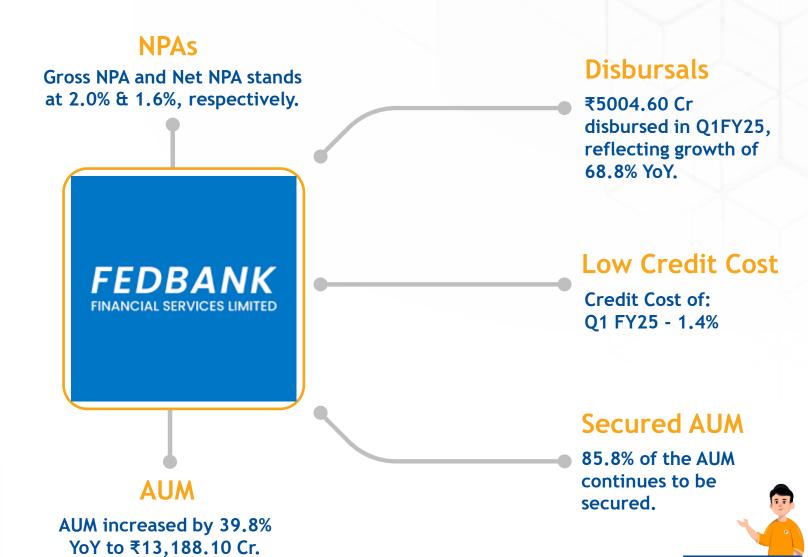
Subsidiaries - Q1FY25 update



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KEY HIGHLIGHTS

- ☐ 61.4% stake held by Federal Bank Limited
- ☐ For Q1FY25, ROA and ROE reported at 2.4% and 12.3%, respectively.
- ☐ Distribution of 621 branches across 18 states and 2 UTs.
- ☐ Capital Adequacy for FY24 stands at 23.5%.



Corporate governance & ESG snapshot



Strong & Diverse Board

Total Board Members

73% Independent Directors

Focus on Gender diversity



Women
Representation
in the Board

ESG

Diversity & Inclusion



Opened 7th Federal Skill Academy at Kanuru, Vijayawada

Employee Recognition



Federal Bank becomes the only Bank to feature among India's Best Workplaces™ for Women 2023

Governance Structure



Dedicated E&S committee chaired by MD & CEO to track the ESG strategies & actions

Certifications







- ✓ Information Security Management System
- ✓ Business Continuity Management System
- √ Payments Card Industry Data Security Standard



ESG performance snapshot















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	Grow green portfolio size	In-house solar power generation capacity	Water conservation capacity	Finance women entrepreneurs – BC Channel	Bank Premises to be green certified	Gender diversity ratio (Women)
Target metric	₹ 13,000 Cr	500KW	1 Lakh Litre	10.00 Lakh	At least 10%	Greater than or equal to 40%
Target date	December 2025	March 2025	March 2025	March 2028	March 2028	Continuing target
Mar-24	₹ 6,962 Cr	380KW	1,18,500 Litre	8.81 Lakh	6	42%
Jun-24	₹ 7,441 Cr	430KW	1,18,500 Litre	10.00 Lakh	6	43%
	Focused efforts to build green portfolio resulting in 108% YoY growth	Added additional solar capacity of 50KWp during quarter	Committed to sustainable practices and environmental stewardship	Accelerated success by achieving target ahead of schedule	IGBC Green Certification process ongoing for 3 more premises	Maintained on an ongoing basis



Award-winning franchise & other initiatives / highlights



Federal Bank featured in ETs list of "Future Ready Organizations 2024-25 (Large Scale Enterprises)"

List of Future Ready Organizations 2024-25

Federal Bank outperforms yet again. Wins awards in 3 different categories.

by ASSOCHAM – HR Trailblazer Awards 2023



at Bombay Chamber's DEI Awards 2024













at Infosys Finacle Innovation Awards 2024



Honored for "Innovative HR Initiatives" in Service Sector

KMA Excellence Awards 2024



Flash Pay bags Best Payment Experience Award

at 11th Payments Reloaded Industry Awards 2024



FlashPay bags "Best Payment Experience Award".



Federal Bank partners with Mathrubhumi SEED programme, aimed at spreading the message of ecological conservation.











External ratings



Fixed Deposit
(Short term)

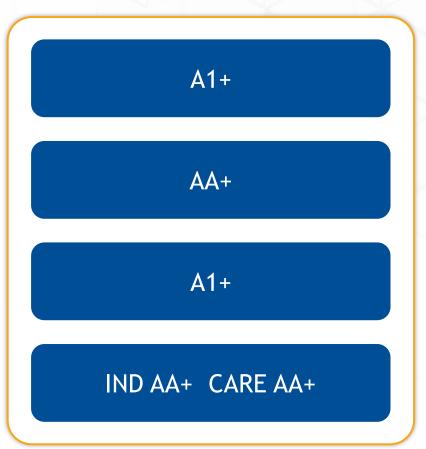
Fixed Deposit

Certificate of Deposit

Tier 2 (Capital) Bonds



India Ratings & Research Pvt Ltd, CARE



Fixed Deposits (short term) and Certificate of Deposits enjoy highest rating in that class



Thank You